



mothers2mothers  
QUARTERLY IMPACT REPORT  
1 April - 30 June 2021

*Released: August 2021*

## The Big Picture (as of 30 June 2021)

# 12,214,694

Index Clients\* reached with direct services since 2002



Number of Mentor Mothers currently employed by m2m

# 1,880



Number of Mentor Mothers employed since 2002

# 11,515

Clients reached by eServices since inception (April 2020)

# 365,144\*\*

## Three Key Takeaways From This Quarter

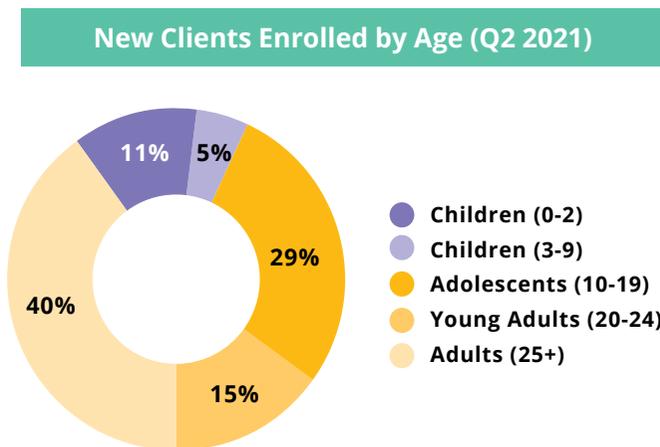
**Health for all.** We take our services to where they are most needed, and this quarter we extended our model to serve the needs of internally displaced people in Northern Mozambique. (Read more on Page 8)

**Increasing economic empowerment opportunities.** This quarter, we added over 100 frontline staff to our team, investing directly in African women during a difficult economic period. (See Page 3-6 for more)

**On track for annual reach targets.** At the halfway point of the year, we have attained 44% of our annual reach goal—despite the disruption that COVID-19 continues to cause. We are confident that with continued effort and innovation, we will meet our annual target. (See Pages 3-6 for details)

Number of New Clients Reached (Direct Service Delivery) Q2 2021	Q2	Q1	Progress Towards 2021 Targets		
	m2m Actuals***	m2m Actuals***	Annual Target	Cumulative Reach (Year To Date)	% Target Reached*** (Preliminary)
Children (ages 0-2)	34,890	33,507	184,424	68,397	37%
Children (ages 3-9)	14,710	13,889	81,940	28,599	35%
Adolescents (ages 10-19)	89,121	76,893	335,392	166,014	49%
Young Adults (ages 20-24)	45,140	42,225	202,831	87,365	43%
Adults (ages 25+)	124,355	108,897	513,081	233,252	45%
<b>TOTAL</b>	<b>308,216</b>	<b>275,411</b>	<b>1,317,668</b>	<b>583,627</b>	<b>44%</b>

Our In-Person Service Reach in Quarter 2: A Closer Look	Our Reach this Quarter***	Our Reach previous Quarter***	Annual Target	Cumulative Reach (Year To Date)	% Target Reached*** (Preliminary)
<b>Adolescents and Adults (disaggregated by HIV status) Newly Enrolled</b>					
HIV-positive (ages 10+)	40,018	41,384	433,862	81,402	19%
HIV-negative (ages 10+)	125,812	115,347	485,349	241,159	50%
Unknown Status at enrolment (ages 10+)	89,488	66,556	103,655	156,044	151%
<b>Subset of total: Clients 10+ reached by HIV status</b>	<b>255,318</b>	<b>223,287</b>	<b>1,022,866</b>	<b>478,605</b>	<b>47%</b>
<b>Children Ages 9 and Under (disaggregated by HIV exposure/status) Newly Enrolled</b>					
HIV-exposed children (ages 0-2)	23,383	23,332	78,685	46,715	59%
HIV-unexposed children (ages 0-2)	13,274	13,188	104,576	26,462	25%
Children of Unknown Exposure at enrolment (ages 0-2)	90	94	8,822	184	2%
HIV-positive children (0-9)	2,386	2,634	1,573	5,020	319%
HIV-negative children (0-9)	9,126	8,688	46,811	17,814	38%
Children of Unknown Status at enrolment or status not documented (ages 0-9)	4,639	4,188	54,335	8,827	16%
<b>Subset of total: Children 0-9 reached by HIV exposure and HIV status</b>	<b>52,898</b>	<b>52,124</b>	<b>294,802</b>	<b>105,022</b>	<b>36%</b>



\* Index clients: HIV-positive and HIV-negative pregnant women, new mothers, as well as HIV-exposed and unexposed children under 2 years old. Reached = received one or more m2m service including: Prevention of Mother-to-Child Transmission; Reproductive, Maternal, Newborn, and Child Health; Early Childhood Development; and Adolescent Health

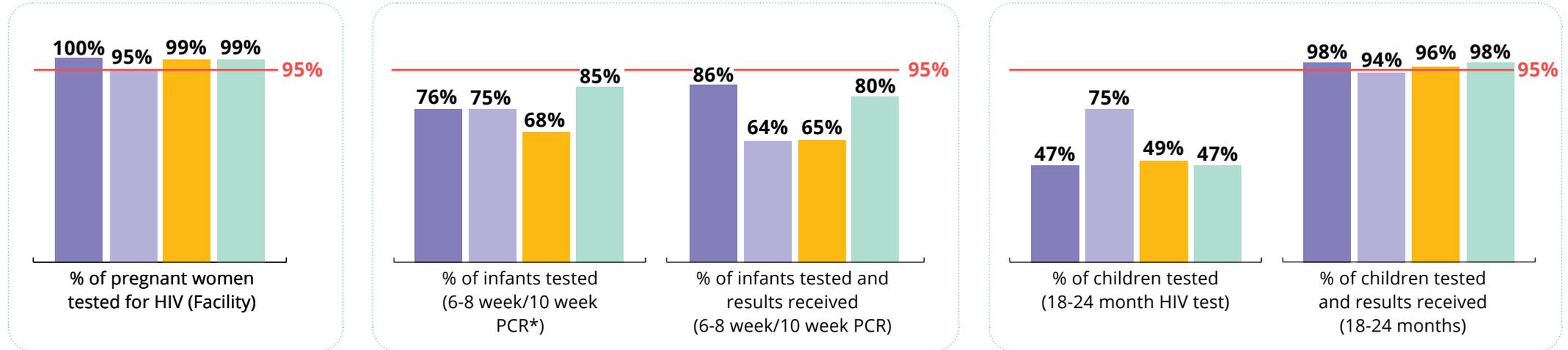
\*\* eServices refer to both Peer Services delivered by phone, and our automated Virtual Mentor Mother Platform. Peer services by phone were rolled out by 15 April 2020, and a total of 346,321 clients have been reached through this channel. The VMMP was soft-launched, in English only, on 10 June, and by the end of Q2 (2021), 18,823 clients enrolled for this service.

# Progress Towards the Three 95s

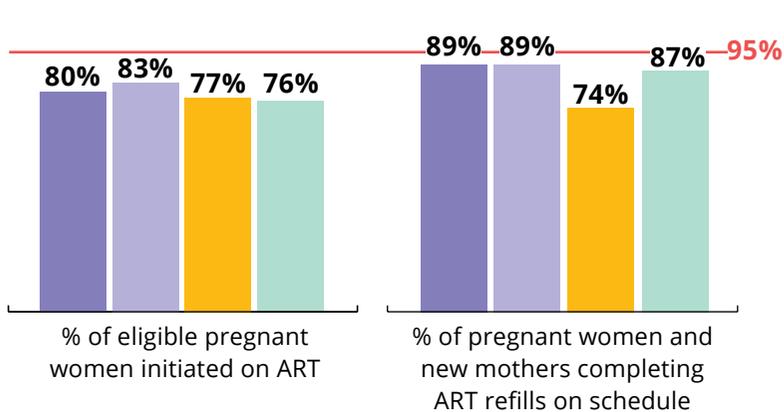
As well as measuring the scale of our programme, we measure quality and impact by working towards the UN's 95-95-95 targets—a framework for the global HIV response. **Please note:** Due to the COVID-19 pandemic, clinical services such as viral load testing and HIV PCR testing have been de-prioritised in some health facilities, negatively impacting key services and the data below.

## 1<sup>st</sup> 95 - Know Your Status

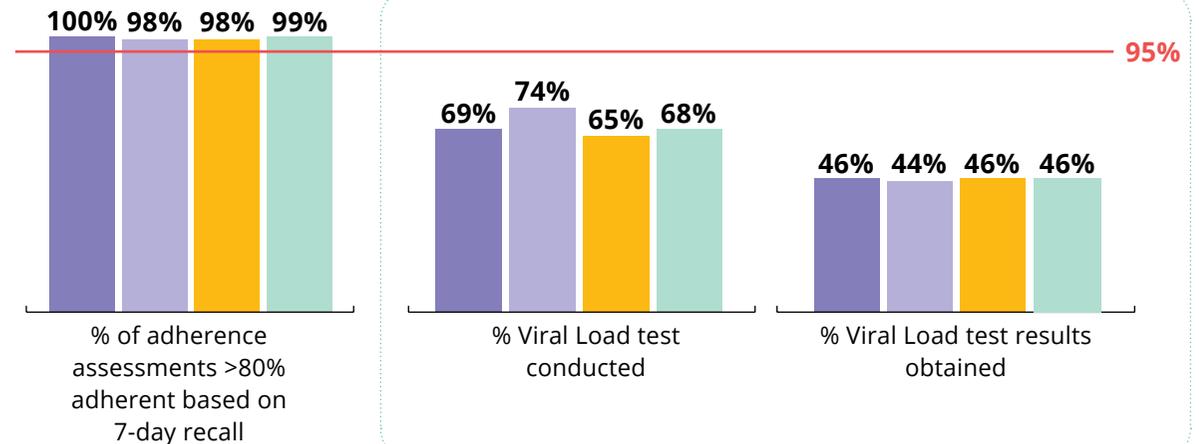
● Q2 2021   ● Q1 2021   ● Q4 2020   ● Q3 2020   — Target



## 2<sup>nd</sup> 95 - On Antiretroviral Therapy



## 3<sup>rd</sup> 95 - Adherent and Virologically Suppressed



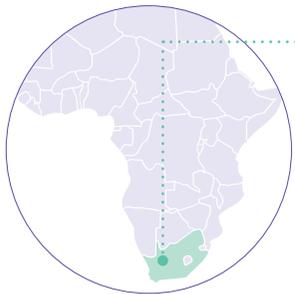
\* PCR = Polymerase chain reaction test—a highly sensitive and accurate test for early detection of HIV infection. It is administered at different times in different countries, depending on national guidelines.

## Highlights by Country This Quarter

Since launching our eServices delivery model, this quarter m2m has seen the largest increase of new registrations for the Virtual Mentor Mother Platform (VMMP)—from 4,834 in Q1 to 10,897 this quarter.

Programme design and delivery continue to be driven by the needs of our clients. Despite the disruptions caused by COVID-19, we celebrate new and innovative projects being implemented in some of our countries of operation that ensure women and their families have access to health services. An example of this is in Uganda, where m2m is supporting health care teams to deliver medication to clients who cannot access health centres due to the pandemic.

While we are pleased that more than 900 frontline staff received their first COVID-19 vaccinations, we remain concerned about the low availability of vaccines across Africa. We will continue to add our voice to try to ensure equal and speedy access to vaccines for all.



### SOUTH AFRICA

New Clients Enrolled: **91,581**

Mentor Mothers Employed: **284**

- m2m concluded a pilot non-communicable diseases (NCDs) prevention project in Khayelitsha, Cape Town. The intervention used our peer-based model to provide integrated HIV/NCD care to enrolled clients with uncontrolled hypertension and/or type 2 diabetes. Of the 614 clients, 76% (470) were retained in care for longer than three months, and 75% (350) of those showed clinical improvement. Twenty-five percent of total enrollees were male. We will seek to continue this service innovation and apply learnings across the organisation moving forward.
- In the Eastern Cape, m2m is seeing an increase in the number of clients returning to health facilities for services, especially mothers of six-month-old infants who have missed their six-month PCR test. For April to June, there were 10,615 return one-on-one interactions vs. 10,112 in the previous quarter. There was a total of 12,024 one-on-one interactions for the quarter vs. 11,616 in the previous quarter. This is thanks to strong partnerships with TB/HIV Care, which funds us through a sub-award under a U.S. Centers for Disease Control and Prevention (CDC) grant, and the provincial Department of Health (DOH), which is working with us to strengthen the referral pathway and continuum of care for young children.
- Achieving “viral suppression” is critical to keeping people living with HIV healthy and preventing new infections, especially from mother to child. With support from Right2Care, m2m’s USAID-funded Children and Adolescents are My Priority (CHAMP) programme in Mpumalanga trained 100 Family Mentors on viral load monitoring, testing, and suppression. This is particularly important as COVID-19 lockdowns have disrupted viral load testing and some clients were not able to go to the facility to collect their medications. This has led to some clients becoming virally unsuppressed. Family Mentors are now able to identify and refer clients with treatment complexities to Advanced Clinical Care (ACC), a multi-disciplinary team which is led by the DOH, m2m, and District Implementing Partners.

## Highlights by Country This Quarter (Continued)



### LESOTHO

**New Clients Enrolled: 27,204**

**Mentor Mothers Employed: 340**

- m2m Lesotho continued to deepen clinical service delivery. This quarter, we trained staff to use Point of Care viral load testing machines, significantly reducing the turnaround time for results and improving quality of care. As a result, we managed to improve viral load testing coverage among pregnant and breastfeeding women from 81% in Q1 to 91% in Q2.
- Also, our Lesotho programme significantly scaled up registration of new VMMP users. A total of 6,272 clients were reached, which is 42.3% of the annual target. This was achieved through a national radio educational campaign and staff posting regular content on social media.
- m2m partnered with peer organisations to develop a bi-directional referral tool to improve services for orphans and vulnerable children (OVC) and HIV-exposed infants. The tool was presented to the Ministry of Health (MOH) for review and approval and will be rolled out nationally. At the district level, m2m facilitated training sessions on the use of the tool to help improve the uptake of OVC services.



### ANGOLA

**New Clients Enrolled: 1,470**

**Mentor Mothers Employed: 75**

- m2m partnered with the MOH and the Council of Christian Churches in Angola to train religious, traditional, and civil society leaders on issues of stigma and discrimination faced by people living with HIV. Twenty-five participants completed the training in Lunda Sul Province and plans are underway to extend the training to other provinces.
- Sixty-five Mentor Mothers, representing 86% of the m2m cadre in Angola, have been fully vaccinated against COVID-19.



### MOZAMBIQUE

**New Clients Enrolled: 37,097**

**Mentor Mothers Employed: 397**

- Mozambique is experiencing high levels of internally displaced people, especially in northern provinces. m2m is helping respond to this crisis. This quarter, we identified and supported 518 displaced persons (pregnant and breastfeeding women and adolescent girls and young women) in health facilities, resettlement camps, and communities in Cabo Delgado and Nampula provinces. (See in Focus Article on Page 8 for more)
- We are scaling up our integrated, youth-friendly services for adolescent and young mothers aged 14-24. Twenty-two Adolescent Mentor Mothers were recruited, trained, and deployed to eight health facilities in Cabo Delgado and Nampula Provinces this quarter.
- To extend our model and its impacts even further, m2m collaborated with the MOH and the Global Fund for HIV, TB and Malaria to provide training on the Mentor Mother Model to 50 participants this quarter.



## Highlights by Country This Quarter (Continued)



### GHANA

New Clients Enrolled: **2,804**

Mentor Mothers Employed: **20**

- The foundational grant from Comic Relief/British Airways that allowed m2m to open an office and implement programmes in Ghana came to an end on 30 June. For the life of the 26-month project, a total of 5,974 pregnant women and breastfeeding mothers were enrolled against a target of 5,393, and received antenatal and postnatal services. Gucci will continue to support the Atua and Ashaiman sites until April 2022.
- In 2020, enrolled m2m clients achieved a mother-to-child transmission (MTCT)\* rate of 1.02%—well below the UNAIDS benchmark of 5% and the national MTCT rate of 8%. Eighty-nine percent of m2m’s HIV-exposed infant clients, aged 0-2 years were on treatment, notably higher than the national rate of 26%.
- m2m Ghana increased its VMMP sign-ups from 397 to 1,912 new users—a massive 74% increase from Q1.



### ZAMBIA

New Clients Enrolled: **6,414**

Mentor Mothers Employed: **179**

- m2m Zambia achieved a 0.3% MTCT\* rate among enrolled infants at 24 months. Seven hundred and eight-two (782) HIV-exposed infants were followed up and tested for HIV and 780 infants tested HIV negative at 24 months.
- m2m Zambia signed a project partnership with UNICEF to strengthen the HIV response and Prevention of Mother-to-Child Transmission (PMTCT) among adolescent girls and young women (AGYW) and their infants in Kabwe and Chipata Districts in Eastern and Central Provinces. The project intends to reach 12,300 pregnant and breastfeeding AGYW and 500 HIV-exposed infants between July 2021 and June 2022.
- Through the USAID “Supporting an AIDS-Free Era” (SAFE) programme, m2m worked closely with the MOH and other stakeholders to ensure that AGYW had access to sexual and reproductive health services. m2m linked 3,325 AGYW to family planning services in the 34 supported sites. Three hundred and thirty-three (333) clients were also referred to the USAID ZCHPP DREAMS initiative for educational support and life skills training.
- Thanks to support from Gilead Sciences, m2m successfully expanded to four new sites in Lusaka District.



### KENYA

New Clients Enrolled: **3,291**

Mentor Mothers Employed: **21**

- Adhering to strict COVID-19 protocols, Community Mentor Mothers conducted a drive to reach high-risk clients, and scheduled 2,916 virtual and physical home visits, completing 79% of these appointments as planned. This was an improvement from Q1 in which 68% (2,112 out of 3,104) of household visits were completed. This has resulted in an improvement in uptake of viral load testing to 98% (Q1 = 95%).
- m2m Kenya ran a radio campaign on the popular Citizen FM to raise awareness about the VMMP, targeting youth and enthusiastic social media users. Forty-four youth ambassadors were also trained on how to use the platform. By the end of the quarter, the number of new users grew by 205%—from 220 in Q1 to 670 in Q2.

\* The MTCT rate is calculated on the total number of infants testing HIV positive/total number of infants enrolled in the reporting period.

## Highlights by Country This Quarter (Continued)



### MALAWI

**New Clients Enrolled: 98,656**

**Mentor Mothers Employed: 441**

- Despite continued COVID-19 disruptions, m2m Malawi continued to exceed targets. This quarter, 98.3% of clients enrolled in a CDC programme funded via an Elizabeth Glaser Pediatric AIDS Foundation (EGPAF) subaward, were linked to antiretroviral therapy (ART) against a target of 95%. An 8% improvement over last quarter was observed for the number of clients who received a viral load test at six months increasing from 81% to 89%. We retained 85% of clients in care at six months against a target of 95% and traced 89% of clients who missed their appointment after 14 days. This is a 6% improvement from the previous quarter. These results were made possible through the robust collaboration with partners, including the MOH, Malawi AIDS Counselling Resource Organisation, and EGPAF.
- In June 2021, 84.4% of babies and 90% of the caregivers/parents received HIV negative results. This is compared to the results achieved in May, where 70% of babies received HIV negative results. This achievement in a Conrad N. Hilton Foundation and UNICEF-funded project, was the result of intensive supervision by our Mentor Mothers and support from the MOH and other stakeholders to ensure that all clients and their exposed children are tested and know their status.



### TANZANIA

**New Clients Enrolled: 2,412**

**Mentor Mothers Employed: 35**

- This was our first full quarter implementing direct services in Tanzania. Our team of 35 Mentor Mothers saw 1,987 pregnant women during antenatal visits, with 101 testing HIV positive and receiving tailored support and services. All clients were initiated on ART, while 698 clients were also screened for tuberculosis.
- m2m Tanzania has been providing the Ministry of Health, Community Development, Gender, Elderly, and Children with technical assistance in adapting the Mentor Mother Pre-Service Training Curriculum to suit the Tanzanian context. Fourteen modules were reviewed, and the pre-service training package was accepted for inclusion in the National Community PMTCT Operational Framework. This should lead to improved PMTCT outcomes across the nation.

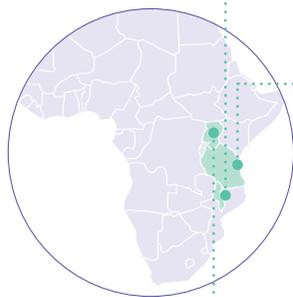


### UGANDA

**New Clients Enrolled: 37,287**

**Mentor Mothers Employed: 88**

- This quarter, Uganda experienced a severe second wave of COVID-19 leading to a country-wide lockdown. As a result, more than half of our staff are working from home, but continue to reach clients via eServices. m2m worked with District Health Units to arrange drug delivery to clients who had missed their appointment and/or medication refills. A total of 402 who had missed their clinic appointments were profiled and all were followed-up through phone calls and home visits, reaching 397 clients (99%). Employing health worker-led community level ART drug distribution initiatives, m2m supported health care teams to reach 308 clients (78%) who were able to access their due services, mainly ART refills.
- Along with the provision of reproductive, maternal, newborn, and child health (RMNCH) support services, Mentor Mothers continue to work with Village Health Team members (VHTs) to conduct household visits and raise awareness on child disabilities in a programme funded by the Porticus and Swarovski Foundations. Through these household visits, a total of 539 new children with disabilities were identified and linked to services at specialised rehabilitation Centres of Excellence. This brings the cumulative number of children with disabilities m2m has supported to 1,076.



## Combined Financials (m2m Global) 2021

All figures are in US Dollars.

	2021 Annual Budget	YTD Actuals through June-21	Projected Jul-21 through Dec-21	Total Projected at end of Dec-21	Amount Variance	Percentage Variance
<b>TOTAL - ALL SOURCES</b>						
Opening Net Assets	8,823,986	9,791,000		<b>9,791,000</b>	<b>967,014</b>	
<b>Revenue</b>	<b>32,973,732</b>	<b>15,246,967</b>	<b>17,572,755</b>	<b>32,819,722</b>	<b>(154,010)</b>	<b>0%</b>
<b>Expenditure</b>	<b>31,555,798</b>	<b>14,372,473</b>	<b>17,122,539</b>	<b>31,495,012</b>	<b>(60,786)</b>	<b>0%</b>
<b>Change in Net Assets</b>	<b>1,417,934</b>	<b>874,494</b>		<b>1,324,710</b>		
<b>Closing Net Assets</b>	<b>10,241,920</b>	<b>10,665,494</b>		<b>11,115,710</b>	<b>873,790</b>	<b>9%</b>
<b>RESTRICTED FUNDING</b>						
Opening Net Assets	5,052,514	5,095,000		5,095,000	42,486	
<b>Revenue</b>	<b>27,149,569</b>	<b>13,164,277</b>	<b>13,663,936</b>	<b>26,828,213</b>	<b>(321,356)</b>	<b>(-1%)</b>
<b>Expenditure</b>	<b>26,275,794</b>	<b>12,066,710</b>	<b>14,148,671</b>	<b>26,215,381</b>	<b>(60,413)</b>	<b>0%</b>
<b>Change in Net Assets</b>	<b>873,775</b>	<b>1,097,567</b>		<b>612,832</b>		
<b>Closing Net Assets</b>	<b>5,926,289</b>	<b>6,192,567</b>		<b>5,707,832</b>	<b>(218,457)</b>	<b>(-4%)</b>
<b>UNRESTRICTED FUNDING</b>						
Opening Net Assets	3,771,472	4,696,000		4,696,000	924,528	
<b>Revenue</b>	<b>5,824,163</b>	<b>2,082,690</b>	<b>3,908,819</b>	<b>5,991,509</b>	<b>167,346</b>	<b>3%</b>
<b>Expenditure</b>	<b>5,280,004</b>	<b>2,305,763</b>	<b>2,973,868</b>	<b>5,279,631</b>	<b>(373)</b>	<b>0%</b>
<b>Change in Net Assets</b>	<b>544,159</b>	<b>(223,073)</b>		<b>711,878</b>		
Closing Net Assets	<b>4,315,631</b>	<b>4,472,927</b>		<b>5,407,878</b>	<b>1,092,247</b>	<b>25%</b>

m2m is excited to report that our strong financial start to the year has continued through the second quarter.

By the end of Q2, our revenue totalled \$15.3M, which represents a year-on-year growth of 20%.

Expenses totalled \$14.4M, of which 84% was spent on programme activities across our implementing countries.

We ended Q2 with Net Assets totalling \$10.7M, of which \$4.5M was Unrestricted. We remain confident in our FY 2021 Revenue projections and are on track to achieve our target of \$32.9M for the 2021 financial year.

## Q2 Fundraising Highlights

We were thrilled to be selected by MacKenzie Scott and Dan Jewett for a transformative gift in June. We will be sharing more towards the end of the year about how this gift will be used to deliver health, hope, and economic empowerment for African women and their families.

International tech giant, Google, awarded m2m a grant to accelerate social good through Artificial Intelligence (AI). We will apply AI to predict the risk of dropouts among enrolled clients and inform actions to drive retention in care.

Johnson & Johnson, our longest-standing corporate donor, continued their support through a new one-year grant of \$800,000. This award will support our work in Kenya, Mozambique, and South Africa, and will also be used to invest further in innovations such as our Virtual Mentor Mother Platform.

## Spotlighting our Support for Internally Displaced Families in Mozambique

While the recent attacks in northern Mozambique (specifically, the province of Cabo Delgado) may have made media headlines around the globe, sadly they are only the latest development in a growing humanitarian crisis. There are now more than 700,000 internally displaced persons in Mozambique facing an outbreak of cholera, widespread food insecurity, chronic poverty, gender-based violence, and now, the COVID-19 pandemic.

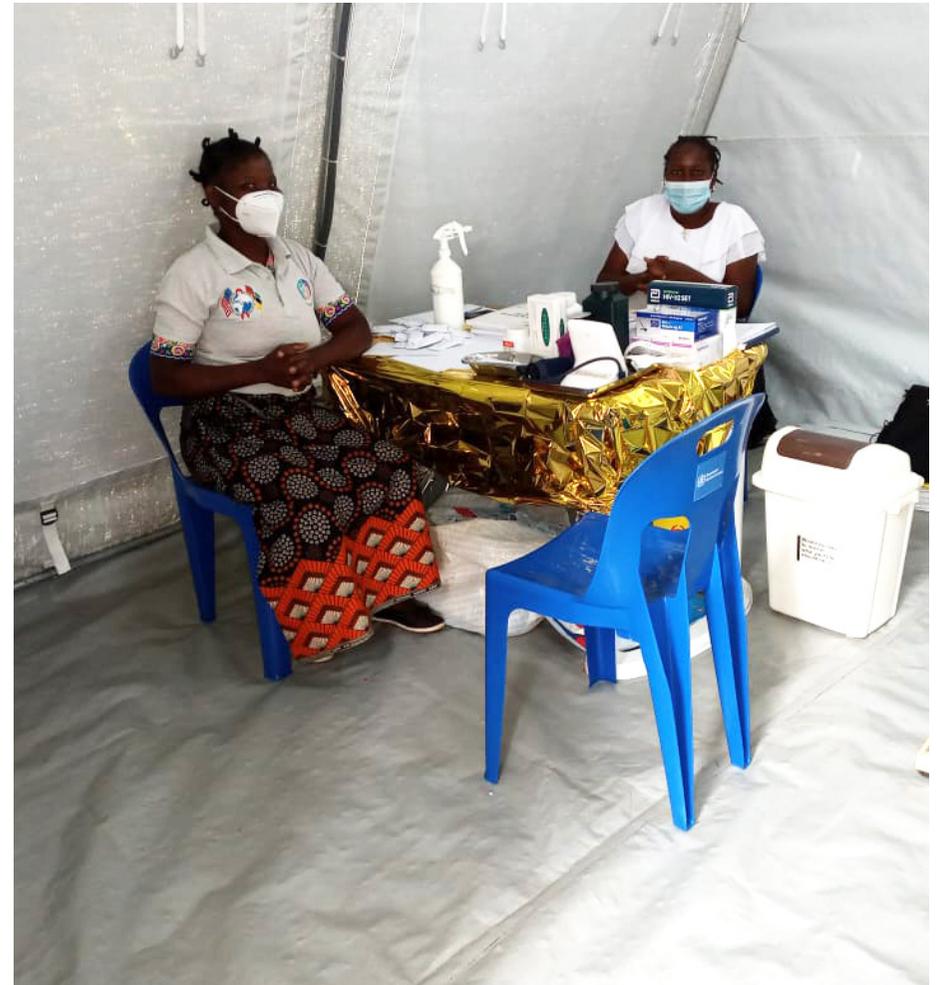
Of particular concern is the risk posed to adolescent girls and young women (AGYW), who do not have the proper access to HIV testing and treatment and contraceptive methods, and sexual and reproductive health (SRH) care in an emergency setting.

With support from the the CDC and UNICEF, m2m has deployed a team of 50 frontline staff to Cabo Delgado to to support AGYW to access youth-friendly services that are critical to improving their health outcomes, particularly for pregnant and breastfeeding adolescents and their infants.

m2m Mentor Mothers are working in camps, at health facilities, and going door-to-door in communities, to identify and deliver health services and education to vulnerable women, children, and adolescents. As m2m's frontline workers are all women living with HIV who understand local challenges and speak local dialects, they are well-placed to meet the needs of the communities they serve.

Ilda Kuleba, m2m's Regional Director, who is based in Mozambique, explains:

“The health system in Cabo Delgado was already buckling under the strain of decades of chronic under-investment and the COVID-19 crisis. The dramatic increase in internally displaced people could result in devastating health consequences, especially for vulnerable women, children, and adolescents.”



## In Focus (Continued)

“The HIV prevalence rate among adults in Cabo Delgado is already almost 20%, and we are seeing increases in HIV-positivity rates at the health facilities we work in as a direct result of the displacement crisis. HIV testing is a critical need, and those living with HIV need support to reliably access and stay on their life-saving treatment. This is particularly vital for pregnant and breastfeeding adolescent clients and new mothers, because if they are not on effective treatment, their children are at high risk of contracting HIV.”

m2m has been operating in Mozambique since 2018, and our Mentor Mothers have already reached 3,989 clients in the region. We can serve local communities effectively because of our deep knowledge of Mozambique and our frontline team’s direct experience of living with HIV. But we need more international awareness of this growing health crisis and more support for our work.





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