



mothers2mothers
QUARTERLY IMPACT
REPORT

1 January - 31 March 2022

Released: May 2022

The Big Picture (as of 31 March 2022)

12,597,368

Index Clients* reached with direct services since 2002



Number of Mentor Mothers currently employed by m2m

1,850



Number of Mentor Mothers employed since 2002

11,545

Clients reached by eServices since inception (April 2020)

455,799**

Three Key Takeaways From This Quarter

Our work continues to reach more marginalised and vulnerable adolescent clients. In this quarter, we reached 101,316 clients between 10-19 years, achieving 82% of our annual target in the first quarter alone.

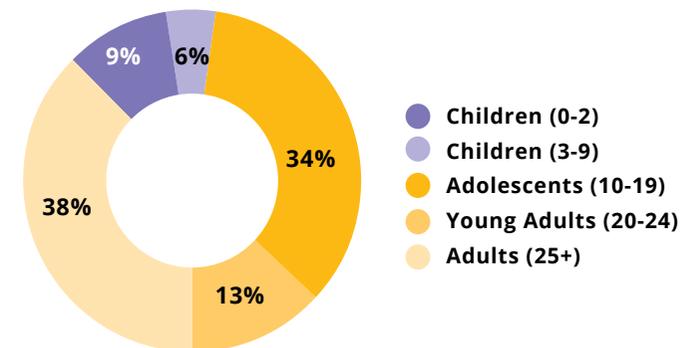
Our peer-led approach is ensuring that HIV-Exposed Infants (HEI) have a healthy start to life. In Zambia, the percentage for Early Infant HIV Testing jumped from 10% in December 2019 to 85% in March 2022—a remarkable achievement that shows the impact the Mentor Mother Model is having on mother-baby pairs.

mothers2mothers' work in integrating in-person and digital tools is attracting broader recognition. We are proud to have been selected as a member of the African Union Commission's Digital Health

Strategy Taskforce, which is working to strengthen health research, innovation, and technological capabilities to deliver the Africa Health Strategy 2016-2030.

Number of New Clients Reached (Direct Service Delivery) Q1 2022	Q4 2021	Q1 2022	Progress Towards 2022 Targets		
	m2m Actuals***	m2m Actuals***	Annual Target	Cumulative Reach (Year To Date)	% Target Reached*** (Preliminary)
Children (ages 0-2)	28,903	27,550	145,170	27,550	19%
Children (ages 3-9)	16,689	16,908	58,329	16,908	29%
Adolescents (ages 10-19)	117,549	101,316	124,086	101,316	82%
Young Adults (ages 20-24)	39,220	39,252	158,458	39,252	25%
Adults (ages 25+)	124,907	114,196	419,247	114,196	27%
TOTAL	327,268	299,222	905,290	299,222	33%

New Clients Enrolled by Age (Q1 2022)



Our In-Person Service Reach in Quarter 4: A Closer Look	Our Reach previous Quarter***	Our Reach this Quarter***	Annual Target	Cumulative Reach (Year To Date)	% Target Reached*** (Preliminary)
Adolescents and Adults (disaggregated by HIV status) Newly Enrolled					
HIV-positive (ages 10+)	44,279	39,051	298,080	39,051	13%
HIV-negative (ages 10+)	150,413	142,701	333,454	142,701	43%
Unknown Status at enrolment (ages 10+)	83,564	69,760	71,215	69,760	98%
Subset of total: Clients 10+ reached by HIV status	278,256	251,512	702,749	251,512	36%
Children Ages 9 and Under (disaggregated by HIV exposure/status) Newly Enrolled					
HIV-exposed children (ages 0-2)	20,126	18,709	54,060	18,709	35%
HIV-unexposed children (ages 0-2)	11,191	9,875	71,848	9,875	14%
Children of Unknown Exposure at enrolment (ages 0-2)	112	500	6,061	500	8%
HIV-positive children (0-9)	2,050	2,140	1,081	2,140	198%
HIV-negative children (0-9)	9,392	11,234	32,161	11,234	35%
Children of Unknown Status at enrolment or status not documented (ages 0-9)	6,141	5,252	37,330	5,252	14%
Subset of total: Children 0-9 reached by HIV exposure and HIV status	49,012	47,710	202,541	47,710	24%

* Index clients: HIV-positive and HIV-negative pregnant women, new mothers, as well as HIV-exposed and unexposed children under 2 years old. Reached = received one or more m2m service including: Prevention of Mother-to-Child Transmission; Reproductive, Maternal, Newborn, and Child Health; Early Childhood Development; and Adolescent Health

** eServices refer to both Peer Services delivered by phone and our automated Virtual Mentor Mother Platform (VMMP). Peer services by phone were rolled out by 15 April 2020, and a total of 410,529 clients have been reached through this channel. The VMMP was soft-launched, in English only, on 10 June 2021, and by the end of Q1 (2022), 45,270 clients enrolled for this service.

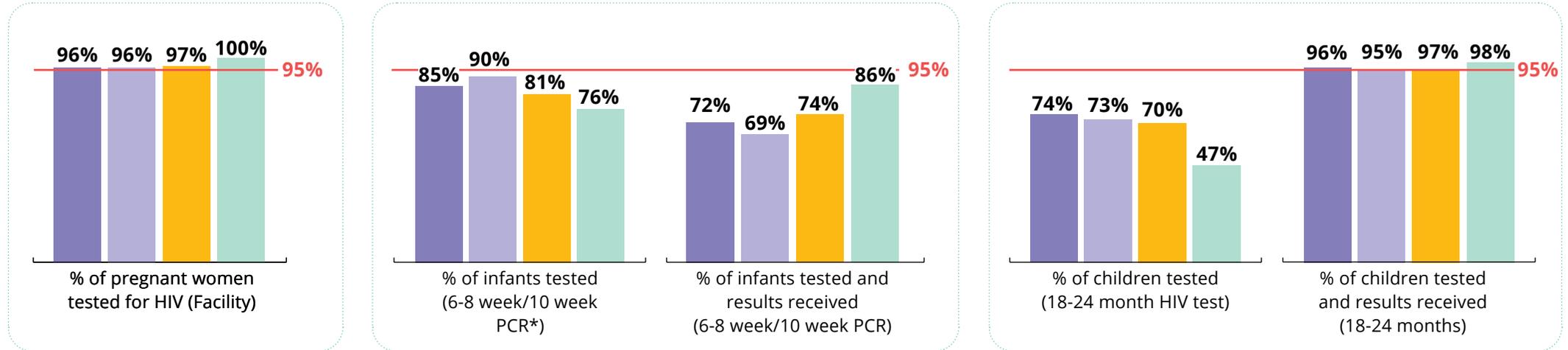
*** Preliminary results, subject to further data audits

Progress Towards the Three 95s

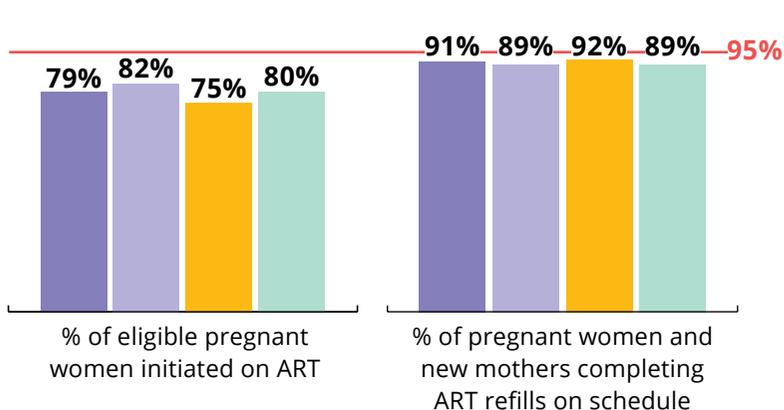
As well as measuring the scale of our programme, we measure quality and impact by working towards the UN's 95-95-95 targets—a framework for the global HIV response. **Please note:** Due to the COVID-19 pandemic, clinical services such as viral load testing and HIV PCR testing have been de-prioritised in some health facilities, negatively impacting key services and the data below.

1st 95 - Know Your Status

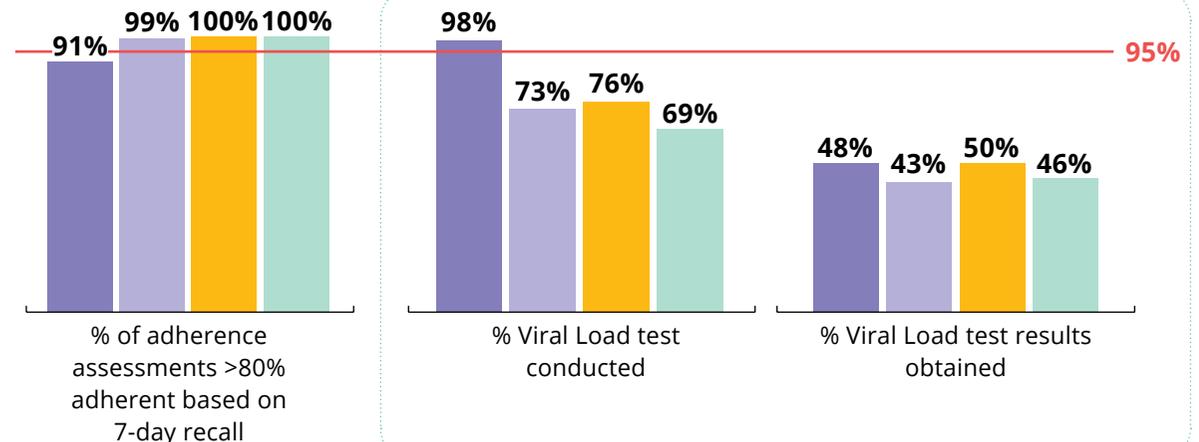
● Q1 2022 ● Q4 2021 ● Q3 2021 ● Q2 2021 — Target



2nd 95 - On Antiretroviral Therapy



3rd 95 - Adherent and Virologically Suppressed



* PCR = Polymerase chain reaction test—a highly sensitive and accurate test for early detection of HIV infection. It is administered at different times in different countries, depending on national guidelines.

Highlights by Country This Quarter

Women and adolescent girls living with HIV are particularly affected by violence, stigma, and discrimination. As a result, they are at risk of being pushed to society's margins. In response, mothers2mothers (m2m) is scaling up efforts to support more adolescent girls and young women (AGYW) by tailoring services and recruiting younger Peer Mentors in Ghana, Kenya, Lesotho, Malawi, Mozambique, South Africa, Uganda, and Zambia to ensure that these young people receive the critical adolescent- and young adult-friendly services they need.

We also continued to innovate and develop new programmes to support marginalised communities with life-saving health services. For example, in the Western Cape province, South Africa, we have partnered with the Merck Foundation to launch a new initiative targeted at key populations, with a focus on men who have sex with other men. (Read more on page three).



SOUTH AFRICA

New Clients Enrolled: **94,221**

Mentor Mothers Employed: **284**



- In the Western Cape, we accelerated Project AMPLIFY—an initiative funded by Merck Foundation which focuses on providing peer-led support to men who have sex with men (MSM) who are living with HIV. The project, which will operate in both Gauteng and Western Cape Provinces, offers psychosocial support to both MSM clients and their families, particularly those struggling with coming out, disclosure, acceptance, and family dynamics. Nine male Peer Mentors have been recruited and trained and have completed a community mapping exercise. The project will begin outreach to introduce its services to other health service providers in Khayelitsha and Gugulethu to facilitate referrals once implementation starts.
- During this quarter, m2m's Gauteng team focused on improving and closing active client follow-up (ACFU) gaps for our prevention of mother-to-child transmission (PMTCT) of HIV programmes at the Dark City and Soshanguve model sites. The indicators measure clients contacted and returned to care after missing an appointment. By the end of Q1, the team scored 58% on clients followed up, 43% on clients reached, and 56% on clients returned, compared to the Q4 performance of 41% on clients followed up, 21% on clients reached, and 53% on clients returned. The team continues to adjust strategies to facilitate the uptake of essential services and returning clients to care.
- m2m South Africa continues to provide Technical Assistance to the Department of Health (DOH) to improve the health outcomes of vulnerable AGYW. In March, we presented learnings at the KwaZulu-Natal Provincial PMTCT Quarterly Review meeting from our AGYW Peer Mentor programme that is currently being implemented in eThekweni and Zululand Districts. This resulted in the provincial government committing to set aside funds to recruit and deploy an additional 150 Peer Mentors in eThekweni, Zululand, uMgungundlovu, and uThukela districts.
- m2m led a team of technical specialists to assess the AGYW Peer Mentor programme in Zululand district, as part of our Technical Assistance and post-training support provided to UNICEF partners. The visit was held in partnership with the DOH and district support partner, Health Systems Trust (HST). As part of the overall mandate of scaling up efforts to support AGYW in the region, the team visited 10 facilities and following an assessment, recommended that refresher training should be conducted for Peer Mentors, and that additional staff should be recruited to assist at high-burden facilities.

Highlights by Country This Quarter (Continued)

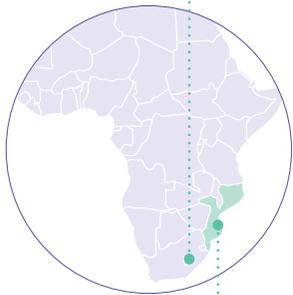


LESOTHO

New Clients Enrolled: **27,335**

Mentor Mothers Employed: **215**

- m2m Lesotho embarked on a cervical cancer screening campaign to improve uptake rates among post-natal women at high-volume sites in Mafeteng District. Mentor Mothers pre-screened clients and eligible mothers were linked to m2m Maternal Child Health Nurses who performed the screening. This initiative improved the number of post-natal women screened for cervical cancer in the two clinical districts (Mafeteng and Mohale's Hoek) to 834 clients, up nearly 18% from the 709 clients reached in the previous quarter.
- m2m has received certification to provide TB prevention and management capacity-building training to other local implementing partners. This follows an assessment conducted by Elizabeth Glaser Pediatric Aids Foundation (EGPAF) Lesotho of local implementing partners to measure their quality of programme implementation against key HIV and TB services indicators, of which m2m twice attained a 100% score for TB prevention and management.
- m2m Lesotho has been selected to implement an m2m COVID-19 wellness programme for all staff, which seeks to reduce the risk of vulnerable employees who have underlying health issues such as hypertension and diabetes. The pilot was launched in late February and will run for six months. To date, 88 site staff have been screened by an m2m Wellness Nurse for common co-morbidities including TB, viral suppression of HIV, Carcinoma Cervix (CaCx), Body Mass Index (BMI), Hypertension, Asthma, and Diabetes. A noteworthy finding is that 100% of the staff assessed have a suppressed HIV viral load, which is a reflection of high adherence to treatment, making them the ideal role models for our clients.



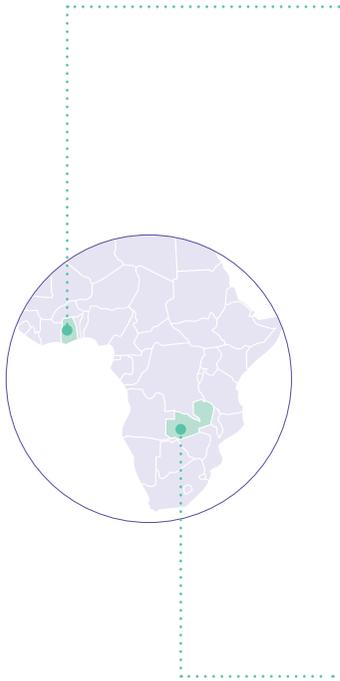
MOZAMBIQUE

New Clients Enrolled: **15,570**

Mentor Mothers Employed: **466**

- In support of HIV-negative women who have partners living with HIV, m2m Mozambique is providing tailored services to ensure clients have access to Pre-Exposure Prophylaxis (PreP), a medication which can prevent transmission of HIV. During the quarter, 43 HIV-negative pregnant and breastfeeding women (PBFW) were enrolled in the programme, and 88% of those enrolled were initiated on PreP. In addition, 98% (155 out of 158) of partners have received Mentor Mother support, and 63% achieved viral suppression.
- Working closely with the Ministry of Health (MOH), m2m is supporting the training of Mentor Mothers and other health providers to pilot client management tools at a provincial level. The cohort includes Adolescent and Young Mentors, Male Champions, and Mentor Mothers. At the end of this reporting period, 130 frontline staff in in Cabo Delgado, Maputo, Nampula, and Zambezia Provinces completed the training. In the next phase, the MOH will evaluate and adjust training tools in preparation for a national capacity building roll-out plan, which will be led by m2m.

Highlights by Country This Quarter (Continued)



GHANA

New Clients Enrolled: 2,125

Mentor Mothers Employed: 24

- m2m Ghana continues to implement an innovative “Hub and Spoke model,” which has contributed significantly to the number of clients m2m has reached with quality life-saving health services. Atua Government Hospital serves as the “hub” to three lower-level health facilities which are the “spoke” sites. The model is responsible for 35% of our total enrolment across the municipality, since we launched the model in September 2020. This model also enables m2m Ghana to reach more clients in the community, especially those not accessing health services at hub sites. In this quarter, the spoke sites contributed to about 41% of the total enrolment figure.
- We continued to focus on clients, who may be at risk of falling out of care, with our active client follow-up (ACFU). In this quarter, there was a 38% increase in ACFU at country level, compared to the previous quarter, and a 50% and 19% increase in the Ashaiman and Atua sites, respectively. This improvement can be attributed to the efficient use of m2m’s client management tools and consistent review of ACFU data at weekly Mentor Mother and programme review meetings.
- m2m Ghana also made a splash at a continental level this quarter. At the invitation of the African Union, m2m Country Lead Yvonne Ferguson, was a panellist at the Continental Conférence in Saly, Senegal, which focused on the “Impact of COVID-19 on the Right of People Living with HIV (PLHIV) and those at Risk, Vulnerable to, and Affected by HIV.” The conference provided opportunities for m2m to establish alliances and partnerships to enhance the visibility of our work on a continental level.



ZAMBIA

New Clients Enrolled: 8,430

Mentor Mothers Employed: 174

- At m2m sites in Lusaka Province, the percentage of HIV-exposed infants receiving a final HIV test at 24-months has improved from 10% in December 2019 to 85% in March 2022 after the introduction of the Mentor Mother Model. This remarkable achievement shows the dramatic impact our model can have and its power to ensure mother-baby pairs are retained in care throughout the Prevention of Mother-to-Child Transmission of HIV (PMTCT) cascade.
- m2m partnered with the Zambia Ministry of Health on a campaign in Central and Copperbelt Provinces to improve paediatric HIV outcomes and ensure all HIV-exposed infants are followed up. m2m assisted by providing onsite mentorship to 102 frontline health workers at non-m2m sites on mother-baby pair cohort registration management to improve client data management and service delivery.
- The eServices platform has continued to impact priority population service delivery in UNICEF-supported Mentor Mother Model Sites, by reaching 1,632 adolescent girls and boys with high-impact HIV prevention and care services, recording a 181% enrolment achievement against the project target of 900.

Highlights by Country This Quarter (Continued)



TANZANIA

New Clients Enrolled: 3,508

Mentor Mothers Employed: 35

- In collaboration with Regional Health Management Teams, m2m continued to implement early infant diagnosis testing. During this reporting period, m2m tested 81 infants under two months of age, exceeding the annual target. Among infants receiving tests, three (2%) were identified as HIV positive during the first test, while one (1%) was identified as HIV positive during the final test administered when the child was between 18-24 months. All infants who tested positive were initiated on antiretroviral treatment (ART).
- Mother Champions in Tanzania enrolled 172 newly diagnosed HIV-positive women this quarter, an increase of 45 clients from the previous quarter. This performance by m2m's youngest country of operation can be attributed to the ongoing efforts of frontline staff.



KENYA

New Clients Enrolled: 3,459

Mentor Mothers Employed: 20

- With funding from the Swarovski Foundation, m2m Kenya will be expanding its integrated early childhood development (ECD)/reproductive, maternal, newborn, and child health (RMNCH) programme to include services for children with disabilities. Twenty existing Mentor Mothers will complete a specialised training curriculum on how to work with customised implementation tools to better serve the health needs of children with disabilities and their families, paving the way for implementation in Q2. m2m also conducted a mapping of disability-related service providers in Nairobi to inform future referrals and linkages. The project's target is to reach 2,647 beneficiaries, including mothers and children, by the end of November 2022.
- m2m is committed to securing empowerment opportunities for our team and clients. In February, two programme staff completed an eight-day programme with Street Business School (SBS), on entrepreneurial training for women's economic empowerment. These staff now hold SBS Lead Coach certifications; we are actively seeking resources and partnerships to allow us to deepen women's economic empowerment using the SBS model.

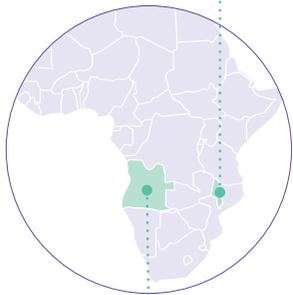
Highlights by Country This Quarter (Continued)



MALAWI

New Clients Enrolled: 101,778 **Mentor Mothers Employed: 454**

- m2m Malawi's Expert Client (EC) model achieved a client retention rate at one month of 98%, and three months at 94%, and six months at 91%. This was an improvement over the previous quarter, where retention rates were 96%, 93%, and 90%, respectively. ECs are women and men living with HIV who have been recruited and employed by m2m through support from the U.S. Centers for Disease Control and Prevention (CDC)-funded Elizabeth Glazer Paediatric AIDS Foundation project. This is part of our adapted peer support approach for special key populations living with HIV.
- During the implementation period, six m2m Malawi programme staff attended a series of capacity-building workshops facilitated by the Ministry of Health on the latest National Guidelines on the Use of Antiretroviral Therapy for HIV Prevention and Treatment. The training assisted staff in familiarising themselves on the new guidelines, which will support the provision of accurate information to clients, as well as other frontline workers.
- In this quarter, m2m strengthened its position as a key partner to the Malawian government by facilitating a visit for stakeholders to the Kabudula Community Hospital and Kunzikuzi Village in Lilongwe district. The team used the opportunity to showcase the Mentor Mother Model and the integrated early childhood development (ECD)/reproductive, maternal, newborn, and child health (RMNCH) and nutrition approach at both the health facility and community levels.



ANGOLA

New Clients Enrolled: 5,352 **Mentor Mothers Employed: 84**

- In February, m2m Angola hosted USAID teams from Angola and South Africa for a formal assessment to measure the quality of programme implementation in line with PEPAFAR Country Standards and Guidelines. Six sites were assessed across three provinces—the combined scores per site ranged between 73% and 95%. These scores are indicative of high-quality programmatic implementation standards, especially in the COVID-19 pandemic context.
- In celebration of International Women's Day in March, m2m Angola participated in a high-level event hosted by USAID and ExxonMobil in Luanda. m2m's Regional Director for Lusophone Countries Ilda Kuleba and two Mentor Mothers used the platform to highlight our remarkable work and impact to an audience that included stakeholders from the U.S. Embassy, Angolan government, businesses, and civil society.

Highlights by Country This Quarter (Continued)



UGANDA

New Clients Enrolled: **17,118**

Mentor Mothers Employed: **94**

- In January 2022, m2m started implementation of an additional adolescent health project funded by a grant from Gilead Sciences, which will be implemented for 18 months in six m2m sites and surrounding communities in Jinja district. The project focuses on Zeroing-in to Ending the HIV Epidemic through targeted clinical service delivery and community outreach mechanisms to reach adolescents and young people ages 10-24 years. Site-level inception meetings were conducted across all six sub-counties and health facilities to introduce the project to key stakeholders and implementers at health facility and community levels. Participants included a total of 294 participants, including community development officers, healthcare workers, village health teams (VHTs), para-social workers, and other community leaders. This also enabled mapping of vulnerable adolescents for HIV testing, working with over 180 VHTs, and facilitated buy-in and implementation support from health care workers.
- m2m scaled-up paediatric care and treatment efforts for children living with HIV and their caregivers in East Central Uganda. With funding from ViiV Healthcare Positive Action, m2m is enrolling children living with HIV across seven health facilities. Between January and March 2022, m2m enrolled 137 children and young adolescents living with HIV (ages 5-14) out of the 170 targeted, achieving 81% of the annual project target. In addition, by the end of the quarter, 91% of enrolled children living with HIV were adherent to treatment against a target of 95%.
- m2m adopted a strategic HIV Testing Services (HTS) approach to increase its reach to highly vulnerable adolescents through HIV testing and other services. Staff mapped hotspot areas for adolescents across urban and peri-urban centres and conducted 24 targeted HIV testing outreach events for adolescents. During the quarter, 386 adolescents received HTS and 12 tested HIV positive (a 3% yield). All were initiated on antiretroviral therapy (ART). We plan to cascade this approach as it enhances identification of most-at-risk adolescents and our ability to provide them with critical services.
- m2m Uganda hosted a national-level stakeholders' meeting for partners supporting disability interventions at various levels. A total of 25 participants attended from relevant national ministries and civil society. The meeting provided an opportunity to share our achievements in early identification and referral of childhood disabilities, and also served as a platform for sharing information to strengthen service delivery. The meeting will fast-track engagement processes between m2m and Katalemwa Cherishire Home (KCH), a rehabilitation centre for children with disabilities, and will enhance linkages and networks between m2m and sector stakeholders.



Combined Financials (m2m Global) 2022

All figures are in US Dollars.

	2022 Annual Budget	YTD Actuals through Mar-22	Projected Apr-22 through Dec-22	Total Projected at end of Dec-22	Amount Variance	Percentage Variance
TOTAL - ALL SOURCES						
Opening Net Assets	9,823,626	11,635,502		11,635,502	1,811,876	
Revenue	33,000,000	6,331,406	26,068,501	32,399,907	(600,093)	(2%)
Expenditure	31,504,214	7,240,053	23,030,112	30,270,165	(1,234,049)	(4%)
Change in Net Assets	1,495,786	(908,647)	3,038,390	2,129,742	633,956	42%
Closing Net Assets	11,319,412	10,726,855		13,765,245	2,445,833	22%
RESTRICTED FUNDING						
Opening Net Assets	5,452,154	6,260,162		6,260,162	808,008	
Revenue	27,114,814	5,864,005	20,649,974	26,513,979	(600,835)	(2%)
Expenditure	25,769,109	5,944,543	18,312,018	24,256,561	(,512,548)	(6%)
Change in Net Assets	1,345,705	(80,538)		2,257,419	911,714	68%
Closing Net Assets	6,797,859	6,179,623		8,517,580	1,719,721	25%
UNRESTRICTED FUNDING						
Opening Net Assets	4,371,472	5,375,341		5,375,341	1,003,869	
Revenue	5,885,186	467,401	5,418,527	5,885,928	742	0%
Expenditure	5,735,105	1,295,510	4,718,094	6,013,604	278,499	5%
Change in Net Assets	150,081	(828,109)		(127,676)	(277,757)	(185%)
Closing Net Assets	4,521,553	4,547,232		5,247,665	726,112	16%

mothers2mothers (m2m) is proud to report revenue of \$6.3M for the first quarter, which represents 20% of our budgeted projected revenue for 2022.

Expenses totalled \$7.2M, of which 84% was spent on programme activities across our implementing countries.

We ended the quarter with Global Net Assets of \$10.7M, of which \$4.5M was Unrestricted.

We have reduced our FY2022 revenue projections given the uncertainty around the timing of new awards, and our projected FY2021 revenue is \$32.4M.

Q1 Fundraising Highlights

We expanded our partnership with ViiV Healthcare Positive Action, with an award of GBP600,000 over three years to deliver HIV primary prevention and prevention of mother-to-child transmission (PMTCT) of HIV for children, adolescents, and adult women in Ghana. This award will enhance work at our two existing sites in Atua and Ashaiman and allow us to expand into a third site next quarter.

The Trustees of the Lucille Foundation generously awarded m2m GBP150,000 to support our mission of creating healthy, thriving families, and an end to Paediatric AIDS.

The Starr Foundation has invested USD100,000 in m2m's mission, continuing the Starr Foundation's 20-year, ongoing support of m2m's growth, innovation, and leadership.

In Focus

At the end of March, mothers2mothers (m2m) bid an emotional farewell to Co-Founder and Chief Connector Robin Smalley, who retired after 18 years. A dear colleague, friend, and mentor, Robin is inarguably one of our most passionate and energetic advocates.

Robin first met m2m in 2004. Her best friend, Karen Besser (the sister of m2m Founder Dr. Mitch Besser), had undergone shoulder surgery, but tragically never came out of anaesthesia. As Robin and Mitch kept vigil by Karen's side over several weeks, they talked about the programme Mitch had started in 2001 at Groote Schuur Hospital in Cape Town, South Africa—where mothers living with HIV supported other mothers to overcome the tremendous fear and stigma of testing positive for HIV and access lifesaving treatment and services to prevent mother-to-child transmission of HIV (PMTCT). After Karen died, Robin thought she would never have the strength to move forward with her life. That's when Mitch invited her to visit the programme in South Africa.

“The morning I landed, I went on hospital rounds with Mitch who was still practicing obstetrics. All day I met the extraordinary women he treated and was overwhelmed and inspired by their courage, their spirit, their humour, and how despite unimaginable poverty and challenges, they continued to put one foot in front of the other. I was deeply inspired and wanted to be like them. On that day, my life was changed forever,” says Robin.

That day also changed m2m forever. Robin fell in love with the work and South Africa, and within months, she moved her husband and two daughters to Cape Town and became m2m's first Executive Director. These proved to be the first steps on a career dedicated to scaling the Mentor Mother Model and attracting sustainable funding for m2m. In 2005, Robin returned to Los Angeles as Director of m2m U.S., where she set to work expanding the organisation's funding base and developing key global partnerships...many of which still exist today.



In Focus (Continued)

It is impossible to list all of Robin's amazing accomplishments at m2m, which have brought her to the White House, the U.S. Congress, 10 Downing Street, and the United Nations, to name a few. But when strung together over her time as a leader at m2m, they demonstrate a life's work that has transformed millions of lives.

"I have always been in awe of Robin's energy, her passion, her love of mothers2mothers...her indefatigable spirit for all things m2m. A networking machine—from airplanes or conferences, meetings or dinners, cocktail parties or receptions, Robin has consistently shown an ability to meet, greet, and connect with people and bring them into m2m's world," says m2m President & CEO, Frank Beadle de Palomo.

"She has used her skills, her passion, and her commitment to raising millions and millions of dollars for our mission. Those have been precious resources for Mentor Mothers, for the women and children we serve, for lifesaving services in African communities...spreading our power of health and hope," adds Frank.

While Robin will be greatly missed, we are fortunate that this is a farewell, not goodbye, as we know she will continue to be an extraordinary ambassador and Co-Founder. "I am retiring as Chief Connector, but never from being m2m's Biggest Fan!" says Robin.



